

REBUTTALS - HEALTH PRIME

NOT INTERESTED/ ALREADY HAVE INSURANCE/ JUST PAID THEIR POLICY OR JUST RENEWED/ I DON'T WANT TO CHANGE/ YOU CANT BEAT MY RATE.

Oh yea I understand, we just want you to compare it to what you have now and the agents will contact you back with the lowest possible rate (GO BACK INTO SCRIPT)

BUSY/ CALL BACK/ SPOUSE HANDLES INSURANCE

Oh NO!, We don't give it to you now, they contact you at a later time with your hassle free quote (GO BACK INTO SCRIPT)

HOW MUCH IS YOUR RATE? / CAN YOU BEAT GEICO, \$40 A MONTH? / WHAT INSURANCE COMPANY ARE YOU?/

Oh I'm not the insurance company, agents are going to contact you at a later time with the lowest possible rate (GO BACK INTO SCRIPT)

WHERE ARE YOU CALLING FROM?

Insurance Care Center. We are not the insurance company, the agents are going to contact you a later time with the lowest possible rate (GO BACK INTO SCRIPT)

WHAT IS INSURANCE CARE CENTER?

That's just the name of the company I work for. We network with top carriers for auto insurance and they'll call you later today or tomorrow with the lowest possible rate(GO BACK INTO SCRIPT)

SEND IT BY EMAIL

Oh just so you know the agents are going to contact you at a later time with your hassle free quote(GO BACK INTO SCRIPT)

WHAT IS THIS CALL FOR?

Health Insurance! And the agents will call later today or tomorrow with the lowest possible rate to save money (GO BACK INTO SCRIPT)

HOW DID YOU GET MY INFORMATION?

You submitted a request sometime in the past, and the agents are going to contact you back with the lowest possible rate (GO BACK INTO SCRIPT)