

HOME IMPROVEMENTS REBUTTALS

NOT INTERESTED / IMA CONTRACTOR / JUST DID MY HOME IMPROVEMENTS

I UNDERSTAND, IT'S JUST A FREE PRICING ESTIMATE TO ENSURE THAT YOU ARE MAXIMIZING YOUR SAVINGS. (GO RIGHT BACK INTO SCRIPT)

BUSY / Can't DO THIS RIGHT NOW

WE DON'T GIVE IT TO YOU NOW, THEY'LL CONTACT YOU AT A MORE CONVENIENT TIME TO TIVE YOU YOUR FREE NO OBLIGATION PRICING ESTIMATE (GO RIGHT BACK INTO SCRIPT)

I CANT AFFORT IT RIGHT NOW

I UNDERSTANT BUT THE QUOTE IS GOOD FOR 6 MONTHS, WHICH ALLOWS YOU TO PLAN AND BUDGET ACCORDINGLY (GO RIGHT BACK INTO SCRIPT)

WHO IS GOING TO BE CALLING ME / WHO DO YOU WORK WITH

WE WORK WITH REPUTABLE COMPANIES SUCH AS HOME DEPOT, LOWES AND SEARS TO MAXIMIZE YOUR SAVINGS AND THEY'LL CONTACT YOU AT MORE CONVENIENT TIME. (GO RIGHT BACK INTO SCRIPT)

CAN YOU SEND IT TO ME BY EMAIL

JUST SO YOU KNOW, THE COMPANIES MAY USE AN AUTOMATIC DIALING SYSTEM TO CALL YOU BACK ON THE NUMBER YOU GAVE, OR THEY COULD POSSIBLY EMAIL YOU AS WELL (GO RIGHT BACK INTO SCRIPT)

WHERE ARE YOU CALLING FROM?

I M CALLING FROM HOME IMPROVEMENTS AND REMODELING GROUPD, WE WORK WITH VERY REPUTABLE COMPANIES SUCH AS HOME DEPOT, LOWES AND SEARS. (GO RIGHT BACK INTO SCRIPT)

HOW DID YOU GET MY INFO?

YOU SUBMITTED A REQUEST SOMETIME IN THE POAST, THEY DON'T GIVE ME ALL THE DETAILS (GO RIGHT BACK INTO SCRIPT)

HOW MUCH WILL THIS COST ME?

THAT'S A GREAT QUESTION FOR THE SPECIALING TO ANSWER FOR YOU AND JUST SO YOU KNOW THE QUOTE IS GOOD FOR 6 MONTHS WHICH ALLOWS YOU TO PLAN AND BUDGET ACCORDINGLY (GO RIGHT BACK INTO SCRIPT)

CUSTOMER SAYS THEY WANT THEIR REPLACEMENTS DONE ANYTIME AFTER 6 MONTHS

THIS QUOTE IS ONLY GOOD FOR 6 MONTHS, SO I'LL PUT UP TO 6 MONTHS SO YOU CAN STILL RECEIVE YOUR ESTIMATE (GO RIGHT BACK INTO SCRIPT)